

# ENGAGEMENT WITH INDIGENOUS COMMUNITIES



Canada's oil and natural gas industry continues to build positive and mutually beneficial relationships with Indigenous communities where we work.

## CANADA'S INDIGENOUS PEOPLES

Indigenous peoples – First Nations, Métis, and Inuit – live in every region of the country, on reserves and in towns and cities, and comprise about four per cent of Canada's population, or roughly 1.2 million people.

## WORKING TOGETHER

Building and maintaining trust-based relationships is instrumental in ensuring the province's oil and natural gas industry remains a successful part of the provincial economy. As an industry, we strive to be active members of the communities in which we work. We believe the people living closest to our communities should share in the benefits of these activities, in ways they find meaningful.

The oil and natural gas industry proudly contributes time, skills, and financial support to enhance communities where we work.

## BUSINESS

# 400 COMPANIES

In **2015 and 2016**, **399 Indigenous companies** from across Alberta had direct business (goods and/or services) valued at **\$3.33B** with oil sands operators. These companies represent 65 communities across Alberta.

## INDIGENOUS SUPPLIERS IN ALBERTA ON THE RISE 2013 - 2016

COMMUNITIES  
2015-16 **65**

**+11**

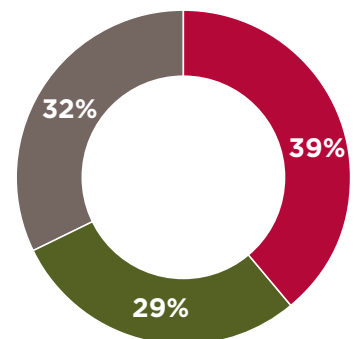


COMPANIES  
2015-16 **399**

**+72**

In 2013-2014 Indigenous communities and companies in Alberta represented 3.5 per cent of total oil sands procurement. In 2015-2016, business between Indigenous communities and companies in Alberta and Canada's oil sands increased to 4.1 per cent. *Source: CAPP, 2018*

## OWNERSHIP TYPE OF INDIGENOUS COMPANIES IN ALBERTA SUPPLYING GOODS & SERVICES TO CANADA'S OIL SANDS INDUSTRY



- **Indigenous-owned (51%+ ownership)**
- **Joint venture**
- **Private Indigenous entrepreneur-owned business**

Indigenous-owned companies in Alberta comprise the largest type of ownership across Indigenous suppliers to Canada's oil sands.

*Source: CAPP, 2018*

## INDUSTRY IN ACTION

### Devon Canada - Conklin High School

In 2010, the community of Conklin opened the doors to its new (and only) high school, the building of which was funded, supported, and coordinated by one of the oil and natural gas companies operating in the area.

### Imperial Oil Resources Limited - Northern Development Program

Imperial's Northern Development Program (NDP) at its Norman Wells asset provides a two-year training program for members of the Sahtu communities which can evolve into full-time career positions if available. The program was initiated in 1990, has had a total of 34 trainees and 23 graduates. As of 2017, 10 graduates are employed as career employees. Imperial is currently interviewing for new NDP positions in both the plant and field.

### Northeast Alberta Apprenticeship Initiative

The Northeast Alberta Apprenticeship Initiative (NEAAI) is a partnership between industry, First Nations, post-secondary institutions, and the Alberta and federal governments. The NEAAI provides a support system to increase the number of skilled aboriginal trades people in accordance with labour needs in the area.

### Fort McKay Group of Companies

The Fort McKay Group of Companies LP (FMGOC), which works extensively with oil sands operations through its six divisions, produces more than \$150 million in revenue annually. The FMGOC is completely owned and controlled by the Fort McKay First Nation.



In 2015 and 2016, total funding for community investment in the oil sands was **\$48.6 million**, which includes contributions such as sponsorship for community activities, in-kind investments and contributions to community infrastructure.

Source: CAPP, 2018